

Chubb Risk Consulting

SERVICES FOR

Marine Facilities Industry Clients

Marinas, Boat Dealers, Yacht Clubs and Boat Manufacturers are constantly balancing consumer demand and government regulations whether environmental, safety or financial. Chubb understands the risks these companies face and has the insight, expertise, products, and services needed to craft holistic insurance and risk-mitigation solutions.

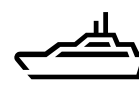
We craft pragmatic risk mitigation recommendations to help our insureds minimize loss potential. Employing a network of nearly 500 global risk engineering staff and investing in a team of over 50 marina and manufacturing specialists with decades of experience, [Chubb Risk Consulting](#) takes the time to understand each company to align service strategies with what the business needs.

Chubb is one of only two insurance companies represented on the NFPA 303 - Fire Protection Standards for Marinas and Boatyards technical committee. We are able to utilize our risk engineering experience to help this important industry group develop relevant and impactful fire protection standards.

The [Chubb Risk Engineering Center](#) is fully equipped and staffed to deliver loss mitigation training across multiple lines of business and offers courses specifically tailored to address the unique risks faced by clients. Additionally, our Risk Engineering Resource Library is dedicated to providing advanced and collaborative educational resources, ensuring clients can access the latest tools and knowledge specifically designed to manage their risks effectively.

Services Available to Clients

Services can be provided based on mutually agreed upon program structure and can be delivered on a bundled or direct sold service basis.



Property, Resiliency and Equipment Breakdown

Cold Weather Preparedness Program Evaluations

Business Continuity Plan Consultation

Dust Hazard Analysis

Electrical Preventative Maintenance Program Evaluations

Fire Prevention and Protection System Reviews

Physical Risk Analysis for Resilience

Hot Work & Impairment Programs

Infrared Thermographic Evaluation of Electrical and Mechanical Equipment

Boiler & Pressure Vessel Jurisdictional Inspections

Drone-based Thermographic Infrared Roof Evaluations

Marine Liability		
Fuel Dock Safety Assessment	Review of Boat Storage Procedures, Rack and Outside Blocked	Launch Area Assessment Including Sling Maintenance
Guidance on Storage and Repair Contractual Best Practices	Dock Assessments Including NFPA 303 Compliance	Boat Dealer Inventory Theft Prevention and Protection Review
Vessel Passenger Safety Review	Boat Club Liability Best Practice Consultations	Boat Show Best Practices
Vessel Handling Equipment Selection and Maintenance	Boat Club Incident Root Cause Analysis	Boat Rental Training Best Practices

General and Environmental Liability		
Attractive Nuisance Site Risk Assessments	SPCC And Integrity Management Program Review & Development	Guidance Information on Contractor Management
Contractual Risk Transfer Best Practices	On-site Pollution Risk Assessments	Review of Emergency Response Programs Assessments
Site Liability Inspection Training for Staff	Site Security Risk Assessments	Interior and Exterior Site Assessments – Slip, Trip, and Fall Hazards

Auto Liability		
CAB Report Analysis	Fleet Safety Video Development	Fleet Claim Trend Analysis
Fleet Program Development Review and Gap Analysis	Fleet Safety Training	MVR (Motor Vehicle Record) Program Development
Incident Investigation Program Review	Hired and Non-owned Auto Exposure Evaluation	National Safety Council (NSC) Defensive Driving Courses 4, 6, 7 Hours
Telematic Program Assessment	Telematics Alert Trending	

Workers' Compensation		
General Safety Awareness Training	Industrial Hygiene Services Air Sampling & Noise Monitoring	Job Hazard Assessments
Machine Guarding Assessments	Partnership with JJ Keller Solutions	Review & Development of OSHA Programs
Incident Investigation Training	Safety Program Review & Development	AI-Based Industrial Ergonomic Assessments

Examples of Success Stories

Marina	While at an insured's facility, our risk engineer found that the marina operator was not familiar with the NFPA 303 fire protection standards that pertain to Marinas and Boatyards. Chubb was able to educate the marina staff on where they could improve the risk and become compliant with the standards, making the risk safer for everyone. We also left them a copy of the standards so that they could consult it going forward.
Boat Dealer	A large multi-state boat dealer reached out to Chubb for assistance evaluating and improving their auto fleet and driver management. They had grown quickly over the past years through acquisitions and suffered several vehicle accidents, some of which included damaging inventory vessels. Chubb's risk engineer made an onsite visit to their home office, reviewed their current plans and made suggestions on how they could more effectively manage their auto risk.

Examples of Success Stories *continued*

Boat Manufacturer	A boat manufacturer we visited was looking at the dust inherent in boat production as a mere nuisance, and not as a potential hazard to the employees and the facility. Chubb introduced them to Dust Hazard Analysis testing so that they could learn exactly what hazards were present in this environment, which potential hazards presented acceptable risks, and how to properly address these issues.
Boat Club	Within Chubb's book of boat rental organizations, Chubb noted some distinct differences in loss histories with some organizations clearly being better at managing their risks than others. The Marine Risk Management team, consisting of two professionally trained and licensed mariners, took the training needed to rent vessels at each organization. This gave them the ability to compare each curriculum with the US Coast Guard's professional mariner standards and produce bespoke best practices, factoring in the geographic area and clientele each organization was operating in and catering to.
Marina/Vessel Movement Equipment	Whilst conducting a marina survey, the marina operator stated that its travel lift was professionally maintained by an outside third party. During Chubb's inspection of the lift, we viewed the machine through a different lens and noticed some important safety items that had been overlooked, including cracked and broken wire rope sheaves on the top of the unit. This was addressed immediately and prevented an almost certain future failure. Moving forward the organization decided to use a different service provider.
Marina	The waterfront is a dynamic place, with each facility posing specific challenges. Chubb utilized the practical experience of our Marine Risk Management department to add a level of perspective to our visits. This helps our assureds see risk from a different perspective, often uncovering issues that have simply been overlooked. This might involve looking at a new type of boat lift that would allow the facility to maximize the useful square footage of its yard, or pointing out that securing throwable life rings tag lines with zip ties works great at securing the line, but makes the lifesaving device unusable if the person deploying it does not have a cutting device on hand.

Lower Your Risk Today with Chubb Risk Consulting

Our team of world-class industry professionals is readily available to partner with your business and effectively mitigate any risks you may face. Contact our team below to explore how we can help you manage risks more effectively.

**John Venneman CPCU, AMIM,
NAMS-CMS/MWS**

AVP, Marine Risk Management Practice Leader
North America
john.venneman@chubb.com

29 Years of Experience

Aaron Kalisher, CSP

SVP, Risk Consulting
Industry Practice Center of Excellence Leader
akalisher@chubb.com

32 Years of Experience

Richard Zellers

VP Marine Facilities
Industry Practice Leader
richard.zellers@Chubb.com

11 Years of Experience

To learn more about Chubb's capabilities in our Marine Facilities Industry Practice, visit: chubb.com/us-en/business-insurance/industries/marine-facilities-insurance.html.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For more information, visit us at www.chubb.com. Chubb's loss control services are not a substitute for, and do not excuse a client from, fulfilling any legal duty they may have to provide a safe workplace, premises, product or operation. Chubb's loss control services are not intended as a substitute for advice from legal counsel, nor are they intended to supplant any duty to provide a safe workplace, operation, product or premises. Any duty to implement Chubb's recommendations rests with the client not with Chubb.